

# Kilo Speed

How we're already living in 2028



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Kilo

# The Transformation

New technology has unlocked a new opportunity

MARCH 2025

**1 feature**

every 2-3 weeks

The fastest possible pace

TODAY

**1-2 features**

per week

Same team. Same deadlines.

We stopped working like it's 2023 and started  
working like it's 2028

## Kilo Speed (n) *kēlō spēd*

A state of effortless, joyful flow achieved when you can focus without dependencies, blockers, or friction of any kind.

### EXAMPLE

*"Every light was green on my commute this morning and I made it to work in record time – I was moving at Kilo Speed."*

# The SDLC Shift

✗ What most organizations think

"AI adoption = individual developers using Copilot"

✓ What winning organizations do

"Revamp the entire software development lifecycle"

The gains come from two pillars:



Culture & Process



Platform



# Pillar 1: Culture & Process

How teams work, ship, and validate

# The Old Paradigm

## What's Dying

### Developer as code monkey

- You write every line
- Manual boilerplate

### Collaboration as default

- Endless meetings
- PR review bottlenecks

### Velocity killers

- Waiting on others
- Context switching

# The New Paradigm

## What's Emerging

### Developer as orchestrator

- You manage AI agents
- You guide vision

### Collaboration as exception

- Only when it adds value
- End-to-end ownership

### Velocity multipliers

- No waiting
- Deep focus

# The 2-Slice Team 🍕

Domain knowledge + AI agents  
= full team output



## No Waiting

No specialist bottlenecks. Frontend, backend, infra – agents bridge what you don't know.

## ⚡ No Coordination Tax

Skip the meetings. Own it end-to-end. Ship a prototype before others finish aligning.



## Days, Not Weeks

Working code in 5 days. Real features in production – not in planning.

One developer. Agents working at your side. You get two slices.

# The Validation Loop

Ship fast. Ship safely. Learn fast.



## Ship Fast

Get code to production quickly – don't wait for perfection



## Ship Safely

AI reviews code multiple times, then humans review before shipping



## Learn Fast

Real user feedback beats endless planning every time

Speed + safety: AI catches issues early, humans make the final call

# What This Actually Looks Like



## Developer

- Sets direction
- High-level requirements
- Creative decisions
- Architecture choices
- Quality gates



## AI Handles

- Boilerplate
- Implementation details
- Error recovery
- Documentation lookup
- Syntax debugging



## Result

10x

Productivity increase on implementation work

# The Skills Shift

## Less

- ✗ Writing boilerplate
- ✗ Debugging syntax
- ✗ Waiting for help
- ✗ Context switching

## More

- ✓ System design
- ✓ Agent orchestration
- ✓ Quality judgment
- ✓ Creative problem solving

**New role: Developer as conductor, not first violinist** 🎻

# "Doesn't this reduce code quality?"

✓ No, it shifts quality work from syntax to architecture

You spend time on what matters: design, not typos

✓ Debug agents catch errors automatically

Continuous validation throughout development

✓ You review agent output, agents don't review yours

More time for design, less time for nitpicks

# "What about junior developers?"



**They learn faster by managing agents than writing CRUD by hand**

Focus on concepts, not syntax memorization



**They see best practices in action, not just in docs**

Real-world examples generated instantly



**They ship real features on day one, not after months of onboarding**

Immediate contribution and confidence building



**They learn system design earlier in their career**

Elevated to architecture sooner



**AI configuration (agents.md) encodes company practices into every session**

Junior developers follow team conventions, architecture patterns, and coding standards from day 1 – the AI enforces them automatically



## Pillar 2: Platform

A platform that works with you

# Meet Coders Where They Work

Kilo is all-in-one – covering the entire developer workflow



## IDE

VS Code + JetBrains  
(Agents + Autocomplete)



## CLI

Terminal-first workflows



## Cloud Agents

Background task execution



## Code Reviews

Automated PR analysis



## App Builder

Visual application creation



## Deploy

Ship to production



## Slack

AI in your team chat



## Gateway

One API, 500+ models



## Sessions

Continue anywhere

# The New Coworkers

AI agents aren't tools – they're team members with specialized roles



## The Orchestrator

Breaks down complex tasks and coordinates other agents to execute



### The Architect

Designs systems, plans features, and writes specs



### The Coder

Writes, refactors, and debugs code



### The Reviewer

Reviews every PR for bugs, style, and security



### The Debugger

Investigates failures and fixes problems autonomously



### The Advisor

Answers questions and onboards new team members

Your team just got bigger – without adding headcount

# Kilo Speed Stories

Real people. Real results. Real Kilo Speed.



**Pedro**

*Head of Data*

## Result

Built a 7-tiered identity resolution system before his first full day, and automated ad-hoc marketing queries via a Slack-integrated Cloud Agent

[Read the full story →](#)



**Florian**

*Developer*

## Result

Shipped the first iteration of Kilo's Cloud Agents – the remote sandbox powering App Builder and Slackbot – in his first focus week

[Read the full story →](#)



**Evgeny**

*Developer*

## Result

Shipped a production-ready MVP of Kilo Deploy in his first week by using Architect Mode for planning and Orchestrator Mode for parallel execution

[Read the full story →](#)

# The Proof is in Production

We use Kilo Code to build Kilo Code



Cloud Agents

Shipped



Code Reviews

Shipped



App Builder

Shipped



Managed Indexing

Shipped



Agent Manager

Shipped

A year ago, that's a...

**12-18 month roadmap**

for a 20-person team

We shipped it in...

**6 weeks**

with < 15 engineers

The future of work is  
already here

It's just not evenly distributed yet

Let's change that

# Thank You

Questions? Interested clients?

**Let's talk.**

`scott@kilocode.ai`

# Backup Slides

For Q&A

# Why Kilo Code?



## Open Source

Apache-2.0 licensed  
See every prompt



## Full Control

500+ models  
BYOK or Kilo Gateway



## Agent Orchestration

Parallel execution  
Specialized modes



## Transparent Pricing

No commission  
Pay exact list price



## Auto Recovery

Automatic failure detection  
Self-healing workflows



## Extensible

MCP marketplace  
Custom integrations